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## MINUTES OF 96<sup>th</sup> MEETING OF STATE LEVEL BANKERS' COMMITTEE, GOA HELD ON 3<sup>RD</sup> MARCH, 2017 AT HOTEL MANDOVI, PANAJI, GOA

The 96<sup>th</sup> meeting of State Level Bankers' Committee, Goa State was held on 03<sup>rd</sup> March 2017, at Hotel Mandovi, Panaji under the Chairmanship of Shri Dharmedra Sharma, Chief Secretary, Govt. of Goa and Shri Manosh Kumar Dutta, General Manager, NW (IV) SBI Mumbai & Convener, SLBC Goa. The other officials present in the meeting were Shri Gulab Singh, Director, DFS, Ministry of Finance, Govt. of India, Dr. S. Rajagopal, Regional Director, Reserve Bank of India, Shri. Jaikish, General Manager, RBI, and Smt. Annie Alexander, Deputy General Manager, NABARD, Panaji, Goa.

- 2. The meeting was also attended by other Senior Officers of the State Govt. and Sponsoring Agencies, Senior Executives of Commercial Banks, representatives of Urban cooperative Banks / State Co-operative Bank, Lead District Managers of North Goa & South Goa districts. The list of participants is enclosed.
- 3. Shri Manosh Kumar Dutta, in his opening remarks thanked Shri Dharmendra Sharma for his consent for the date of meeting at a very short notice and Shri Gulab Singh for their presence. He complimented the member banks for improvement in submission of data. He urged the member Banks to maintain consistency and improvement in data quality & timely submission of the same. He shared the highlights of performance of the Banks for the quarter ended December, 2016 with the house. He advised bankers to make efforts to sensitize general public, vendors for migration to cash less ecosystem by popularizing Aadhar Card, RuPay card and Mobile applications.
- 4. Shri Dharmendra Sharma in his Key note address stated that we meet in specific and special circumstances and one of course was in the context of demonetization. The GOI has independently focused on demonetization as one aspect and digitization of transactions. We need to move faster in this direction particularly in the area of delivery of POS machines. To achieve 100% Aadhar seeding in PMJDY accounts, it is observed that, the moment beneficiery opens one extra account with Aadhar, the account earlier opened gets delinked. Mr.Dharmendra Sharma suggested to find out a way to overcome this problem.
- 5. Shri. Gulab Singh, Dy. Secretary, Govt. of India stated that there should be proper coordination between Banks and various departments of State Governments in implementation of Government Sponsored Schemes. He further stated that there should be proper monitoring of targets allotted and achievement made by the



Banks. The Member banks should share information with SLBC for review at regular intervals. He expressed his concern over the low performance of Banks under financing to SC/ST, Weaker Sections etc. He also stated that many PMJDY accounts are carrying ZERO balance for more than one year. He advised to make efforts to activate these accounts with CSPs or may be closed with the consent of customers. All PMJDY accounts to be linked with Aadhar & Mobile number seeding without further delay. He also emphasized that all participating Banks should strive hard to achieve the targets allotted for sanction under 'Stand up India' scheme.

- Shri. K.S. Anbalgan, DGM (ABU) and Member Secretary SLBC Goa then piloted The review of performance under Annual Credit Plan the discussion on agenda. 2016-17 for the quarter ending December 2016, viz. Varous parameters under Priority Sector Advances, Financial Inclusion, C:D ratio, Government Sponsored Schemes, SME Sector, Financial assistanace to Minority communities and Service Area monitoring & Information System was undertaken. It was conveyed that though the percentage of submission of LBR has improved, the quality needs to be improved. He requested member banks to adhere to the time schedule for online data submission, as conducting meetings as per Calender depends a lot on the timely submission of the Data. He further stated that comparative analysis of quarterly data should be done at BLBC and DLCC levels so as to enable proper meaningful discussions for way forward in key areas. He also requested to all participating Banks to compare their data with the last quarter before inputing data on online so that errors could be avoided and compliation at the State level is error free.
- 7. The discussion on Financial Inclusion was piloted by Shri T K Berry, Dy. General Manager (Outreach), SBI, LHO, Mumbai. He stated that 73.56% of PMJDY accounts have been seeded with Aadhar. He informed the house that 84% RuPay cards have been issued and Banks are trying for 100% coverage & activation by the end of next quarter. Pin mailers pendancy is about 11.41%, member banks to deliver the same in camp modes/through CSPs/BCs. As a part of the ongoing drive for cashless transactions, small and medium size unorganized / self organized businesses and traders are to be brought on Digital Payment platform. He informed the house that State level workshop will be held in Panaji on 11th May 2017 by National Institute of Electronics and Information Technology (NIELIT), Aurangabad to give live demonstration and to provide hands-on training to participants/traders. The member Banks were requested to hold FI camps and the point needs to be discussed in BLBC/DLCC meetings.



- 8. The representative of GSUDA observed that there is lack of clarity among Bankers as regard to the Credit Linked Subsidy Scheme. The Bankers are treating applications under the scheme as normal housing loan proposals and insist for PANCARD. He informed that NHB, the Central Nodal Agency, propose to organise orientation programmes for benefit of Bankers. GSUDA was advised to allot targets to each and every Bank under the PMAY.
- 9. Dr. Rajagopal, Regional Director of RBI took over and deliberated on various points. He requested all member Banks to ensure timely submssion of the data to SLBC and that all the meetings to be conducted as per calender based on Data pertaining to the quarter. He suggested to advise names of consistently defaulting Banks to General Manager of RBI who will take up the issue at highest levels of these Banks. He further requested the defaulting Banks to submit 2016-19 FIP without further delay. He also requested Bank of Baroda to sort out issue with the help of Government authorities for opening of a Branch at Khola village in Canacona taluka. He requested to hold Steering Committee meetings at regular intervals. He advised Bank of Baroda, Canara Bank, Corporation Bank and HDFC Banks to set up Financial Literacy Centres (FLCs). He requested member banks to improve lending to Agriculture sector, which is far behind the benchmark and also to improve C:D ratio by concentrating on lending to Priority sector as well as MSME sector.
  - 10. Smt.Annie Alexander, DGM of NABARD dwelt upon the roadmap for achieving of doubling of farmers income by 2022 in line with GOI directives. She also stated that the NABARD has prepared Potential Linked Credit Plan 2017-22, for both the districts, North Goa and South Goa. She mentioned that the Annual Credit Plan 2017-18 is already under process. She also stated that since Agri. lending has taken back seat, to boost capital formation, the NABARD have prepared Area development Scheme. She mentioned that 5 year plan has already been prepared by NABARD in State Credit Seminar, held in December 2016. She informed the house that, NABARD has sanctioned assistance to 5 banks for 134 POS machines installed in various villages in Goa. She suggested that, LDM's and Banks take responsibility for monitoring achievement under the targets given for JLG/SHG.



## 11. The following action points emerged in the meeting:

S. No.	Action points emerged in the Meeting	Action to be taken by	25.04.2017	
1	Submission of data for the March 2017 quarter. Banks to ensure accuracy of data while reporting and recheck quarter over quarter progress for tracking large variance	All Banks		
2	Collection of Data for Rabi season-PMFBY	LDMs	25.04.2017	
3	Opening of Financial Literacy Centres (FLCs)	Bank of Baroda, Canara Bank, Corporation Bank, HDFC Bank	31.03.2017	
4	All rural branches should conduct minimum one Financial Literacy Camp every month as per RBI guidelines. To be reported for review in DLCC/ SLBC	All Banks Ongoi basi		
5	Banks to issue all pending RuPay Cards on top priority basis, spread awareness about its usage and issue more number of RuPay Cards enabled PoS machines.		31.03.2017	
6	LDMs to review the position of pendency of JLG/SHG proposals in each Block Level/District level meetings	All LDMs & Banks	31.03.2017	
7	The ATR on action points emerged at SLBC must be reviewed at DLCC level and ATR be submitted to Nodal Officer SLBC	All LDMs	Ongoing basis	
8	Preparation of ACP- 2017-18	All Banks	30.04.201	

The meeting concluded with vote of thanks proposed by Shri Plaban Mohanta, Dy. General Manager (B&O), State Bank of India, Panaji.

State Bank of India, Office, Mumbai Date: 31.03.2017 General Manager (NW IV)

SBI Mumbai LHO &

Convener, SLBC, Goa



4	ve Bank of India	Inchina Single	Descrip Dart of Late	7500077770	assissand@st: !-
1	Dr. S. Rajagopal	Regional Director	Reserve Bank of India	7506377792	srajagopal@rbi.org.in
2	Jaikish	General Manager	Reserve Bank of India		
3	Carey Mascarenhas	Manager	Reserve Bank of India	9503140942	careym@rbi.org.in
4	Cassian Gomes	Asst. Manager	Reserve Bank of India		cassiangomes@rbi.org.in
	rnment Department				
5	Shri. Dharmendra Sharma	Chief Secretary	Govt. of Goa		
0	Sili. Dilamendia Silama				
6	Shri. Gulab Singh		DFS, Ministry of Finance,	8800445368	sing.gulab@nic.in
0	Offit. Odiab Oligit	SLBC Goa	Govt.of India	0000110000	
7	Ulhas Pai Kakode	Director	Directorate of Agriculture	9423323566	dir-agri.goa@nic.in
8	Dr. Shamila Monteiro	Director	Department of Fisheries		dir-fish.goa@nic.in
		Asst. Director	Dept. of Tourism	9763644737	dil nori.godi@no.iii
9	Subhash Kavlekar				distinduance Caia ia
10	Geeta A. Joshi	Planning Officer	DITC	0002033001	dir.indugoa@nic.in
			Dir. Of Civil Supply &		
11	Mahesh V. Corjuvenkar	Directore	Consumer Affairs	9822158787	mcorjuvenkar@gmail.com
12 .	J. Ashok Kumar (IAS)	Member Secretary	GSUDA		ashkum2001@yahoo.com
13	Sandesh Sail	Project Officer	GSUDA	9922958421	
14	V. N. Shetye	CEO NRLM	DRDA North Goa		pdn-drda.goa@nic.in
		CEO	KVIB		goa-kvib@yahoo.co.in
15	Ms. P. Arlekar				
16	Vinay D. Karapurkar	DO	KVIB		goa-kvib@yahoo.co.in
17	A. L. Meena	Dy. Director	KVIC		sokvicgoa@gmail.com
18	M. R. Keshavan	Executive	KVIC	9980523579	
ABA	RD				
19	Mrs. Annie Alexander	Deputy General Manager	NABARD	9075223982	annie.alexander@nabard.org
20	M. Vinay Kumar	Asst. Manager	NABARD		vinay.km@nabard.org
		, toot. marrager		2230130010	,
	N POSTS	Contra Constit Of Days Off	Destal Deserter	7066000700	dogoa.mh@indiapost.gov.in
	Archana Gopinath	Senior Supdt. Of Post Off			
22	Rita Pinto	Asst. Supdt. Of Post Office	Postal Department	9168619212	dogoa.mh@indiapost.gov.in
ildu	c Sector Banks				
23	K. Shailendra	Chief Manager	Allahabad Bank	9970799903	br.panaji@allahabadbank.in
24	Sneha Kumari	Dy. Manager	Allahabad Bank		br.panaji@allahabadbank.in
25	Ankush Jaiswal	Manager	Andhra Bank		Bm0640@andhrabank.co.in
	Premanand Naik	Chief Manager	Bank of Baroda		zm.goawm@bankofbaroda.com
26					ps.goawm@bankofbaroda.com
27	Sandip P. Gedam	Manager (Agri)	Bank of Baroda		
28	G.K.Das	Zonal Manager	Bank of India	9764248866	gkdas.6540@gmail.com
29	Mrs. Chitra Datar	Zonal Manager	Bank of Maharashtra		zmgoa@mahabank.co.in
30	B. A. Patil	Manager	Bank of Maharashtra	9673775528	creagr-goa@mahabank.co.in
31	Nagaraja Bhagwath	DM	Canara Bank	7774060865	nagarajabhagavath@canarabank.com
32	Rupesh Tambat	Agri. Officer	Canara Bank		afrogoa@canarabank.com
33	Paul Singh	DRM	Central Bank of India		drmpanaro@centralbank.com
34	Annapurna S.	AGM & Zonal Head	Corporation Bank		cb8810pri@corpbank.co.in
35	Govind Waghmare	Manager	Corporation Bank	8888472153	
36	Bhrigu Talwar	Chief Manager	Dena Bank		panaji@denabank.co.in
37	Anand Bhandiwad	AGM	Indian Overseas Bank	9049731131	roplan@goasco.iobnet.co.in
38	Channaveer	Manager	Indian Overseas Bank	9975599872	roplan@goasco.iobnet.co.in
39	Sajid Hussain	AGM	Oriental Bank of Commerce		msme 7060@obc.co.in
40	S. K. Yadav	Chief Manager	Punjab National Bank		b02923@pnb.co.in
41	Manjunath Prabhu	Deputy Manager	State Bank of Mysore	7353389084	manjunath.prabhu@sbm.co.in
42	Dinesh M Sinha	DGM	Syndicate Bank	9423884050	ro.panaji@syndicatebank.co.in
43	Suchita Naik	Regional Head	Union Bank of India	8888083300	rh.goa@unionbankofindia.com
44	Jaipal Tari	Chief Manager	Union Bank of India		
45	Ashok A. Koli	Manager	United Bank of India	8600372950	bmpan@unitedbank.co.in
46	Mukesh Patidar	Senior Manager	Vijaya Bank		vb6010@vijayabank.co.in
47	Annu Sawant	AGM	IDBI		annu s@idbi.co.in
		IVOIN	IDDI	3323100201	Tariffu S(WIGDI,CO.III
	te Sector Banks	low por the t	February I	04:70:	1.064.3
48	Gopalkrishna Kunji	CM, Branch Head	Federal bank Ltd.		pnj@federalbank.co.in
49	Sandesh Barekar	Asst. Vice President	HDFC Bank Ltd.		sandesh.barekar@hdfcbank.com
50	K. S. Ramakrishnan	Branch Manager	Dhanalaxmi Bank		ramakrishnanks@dhanbank.co.in
51	Hridesh Loiya	Regional Head	ICICI Bank Ltd.		hridesh.loiya@icicibank.com
52	Tushar Unde	Branch Manager	Indusind Bank Ltd.		tushar.unde@indusind.com
53	Jayakrishna V.	Manager	Karur Vysya Bank Ltd.		panaji@kvbmail.com
54	Prashant Teli	Senior Manager	RBL Bank Ltd.		prashant.teli@rblbank.com
55	Deepak Gupta	Asst. Executive	The Jammu & Kashmir Bank	9419878606	panaji@jkbmail.com
	perative Banks				
56	Sagun Shetye	Officer	Bicholim Urban Co-op. Bank		bucb@sancharnet.in
57	Ganesh Kudva	CEO	The Citizen Coop Bank Ltd.		citizen-goa@yahoo.com
58	V.M. Narkar	Managing Director	Goa Urban Co-op. Bank Ltd.		gucbank@sancharnet.in
59	B. B. Fernandes	HO	GSCB		gscbpln@gscbgoa.com
60	Narayan S. Pai	Officer	TJSB		gkro@tjsb.co.in
61	Vaibhavi Gadgil	Clerk	Shamrao Vithal Coop. Bank		panjimou@scvbank.com
62	Audumber B. Bhandare	Senior Manager	The Madgaum Urban Coop B	9880221083	mucb@rediffmail.com
tate	Bank of India				
63	M.K.Dutta	GM, NW-IV, Panaji	State Bank of India	9949088360	indu.sekhar@sbi.co.in
64	K.S.Anbalagan	DGM, Agri, Member Sect			ks.anbalagan@sbi.co.in
	Tanuj Kumar Berry	DGM, Outreach, LHO, Mi			
65					sunil.gulati@sbi.co.in
66	Plaban Mohanta	DGM (B&O), Panaji	State Bank of India		dgm.zopan@sbi.co.in
67	Prasanna Kumar	AGM, Reg-I, Panaji	State Bank of India		agmr1.zopan@sbi.co.in
68	Neeraj Prasad	AGM, Reg-II, Panaji	State Bank of India		agmr2.zopan@sbi.co.in
69	Suresh Ugavekar	CMFI, Panaji	State Bank of India		cmfi.zopan@sbi.co.in
70	P.A.Kamble	LDM, North Goa	State Bank of India		
					ldm.northgoa@sbi.co.in
	Shivani Nayak	LDM, South Goa	State Bank of India		ldm.southgoa@sbi.co.in
	Sunil Revandkar	Manager, LHO, Mumbai	State Bank of India	8806660028	slbc goa@sbi.co in
72					
71 72 <b>the</b>					
72 the	1		Department of Sainik Welford	9420686834	securshana@amail.com
72		Secretary Manager	Department of Sainik Welfare		secyrsbgoa@gmail.com panaji@sidbi.in

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